

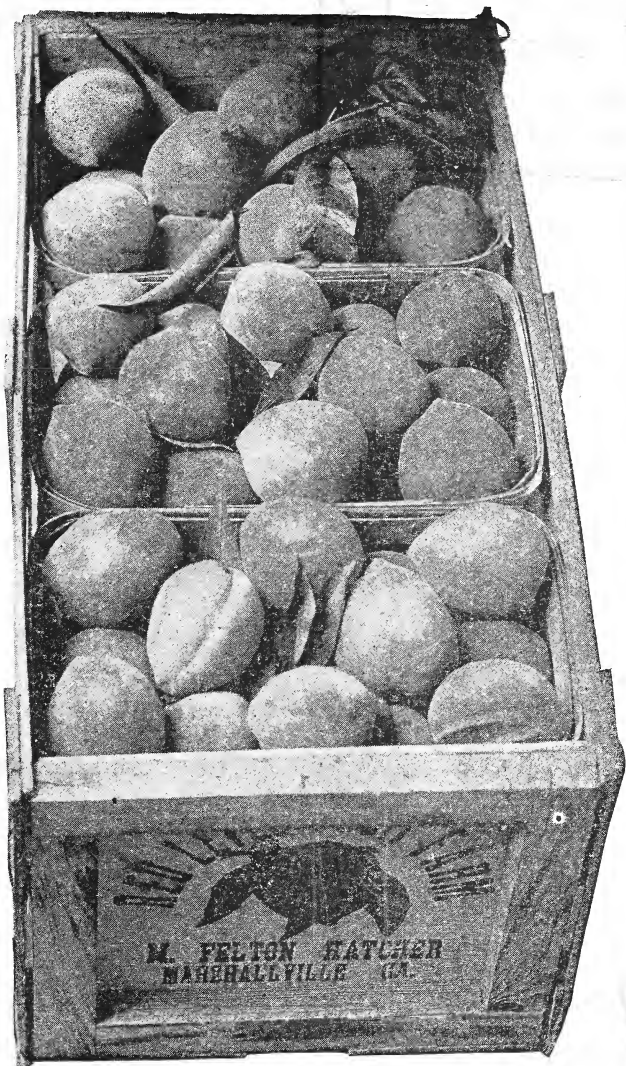
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*Cumberland Nurseries  
Winchester, Tenn.*

**RED STAR TREES**  
**"The Proof of The Budding"** 1917



Since 1910, This Georgia Peach Grower  
Has Bought of us 82,200 Peach Trees.  
His Fruit Topped The Market Daily  
During 1916 Peach Movement.  
**THE TREE IS KNOWN BY ITS FRUIT**

# The Red Star Trees



RED STAR VARIETIES. The kinds that have been tried out and have "made good,"—the kinds that for profit are double-starred\* \* across the continent.

RED STAR TREES. Exclusively our own growing, bred from bearing orchards of the best strains obtainable, and grown under our long summer suns and handled by men who have had a life—time's experience in growing trees. We send our customers nothing but trees which we have ourselves grown, nothing but the RED STAR BRAND. When our growing is exhausted, we stop selling.

RED STAR WINTERING OUT OF DOORS. We winter our trees in the open, out in the fields, every tree is freshly dug, and when you consider the fact that some years it goes 6.4 below here at Winchester, you can realize that no where can you buy trees subjected to such a range of temperature and so well hardened to stand rough climates.

PROTECTION TO CUSTOMERS. Trees bred from bearing orchards, none but our own growing, the RED STAR Brand quality—you can depend upon them reaching you in good order and being absolutely true to name.

# MY CREED

I am proud of my calling, I belong to an ancient and honorable order, with its origin in the dispensation of Moses, who gave its reason for existence, in the admonition "For the tree of the field is Man's life."

To nurserymen is given the task of catching up the Torch of Horticultural Life, from the hands of those who have tended it through all time, and passing it on, brighter and stronger; to plant the fields with trees that bend with fruit and the homes with flowers, that smile with bloom.

I hold the task to be important, it dovetails into all the world's work, and on to the farthest rim of thought. We claim a share in all that our trees and flowers bring, in the comforts they provide, in the bright cheeks of health, in the energizing of minds, and finally in every spot made beautiful by their presence.

It is our obligation to preserve all types worthy; to perfect by sounder methods the plant's physical composition; to disdain the lure of immediate profit at the expense of ultimate merit; to cultivate exact report on every variety that has our endorsement.

It is our pleasure to know, that while the task has often been very difficult, the circle of our loyal friends widens with each year, that we grow daily into keener appreciation of their requirements and they respond with increasing confidence in our good faith. "WHOM WE LOVE WE SERVE," and there can be no finer human attachment than in the ties which bind the orchardist and the nurseryman, both imbued with the true horticultural spirit, and both working for the interests of the other.

Faithfully yours

E. B. DRAKE

# APPLES

**GRIMES GOLDEN.** Some one has said that the man who introduced this apple conferred a benefit upon humanity. It is the most widely grown and successfully fruited of all the yellow apples, and there is in it more to tempt the appetite and benefit the health than all the hospitals in the land.

NOTE: We propagate from the Ailes strain, the largest Grimes Orchard east of the Rockies, one of the model orchards of the Potomac country.

**HUBBARDSTON.** Tree is strong, bears young, bears almost immoderately; fruit is large, yellow covered with red, handsome,——tapers both ways from the middle,——the famous Dr. Funk says, "I do not believe there is an apple in the entire list, unless it be Staymans, that will make as much money commercially, as this one."

**PARAGON.** This is a great apple of the Winesap family, large, yellow, washed with deep red. It is very productive, trees ten years old producing ten or more bushels of handsome fruit.

NOTE: There has been some confusion of Paragon with M. B. Twig,——we have the genuine Paragon, (which originated in Lincoln County, adjoining us), and our scions are lineal descendants of the original tree on the farm of Maj. Rankin Toole, the fruit of which Dr. Moore pronounced a paragon of beauty and size and so named it.

**SMOKEHOUSE.** A large, mottled red and yellow apple, of Pennsylvania origin, flesh yellowish—white, rich, aromatic, with sub—acid flavor. Mid—autumn to winter.

**JONATHAN.** The King of Red apples, showing it's "blood lines" in it's flashing red color, it's spicy fragrance, rich sub—acidity, even—ness of size. It comes into bearing early, adapted to all climates and stands at the head of the list with the fruit men. It is the first high quality red apple that comes on the market, and commands always the best prices of it's season. It is considered a rather poor grower and a wil—

# APPLES

lowy tree, but we grow our stock from one of the best strains in the Grand Valley, Colorado, and ours are the strongest growing Jonathans we have ever seen and by our careful methods we have enhanced this characteristic until we have been able to produce a stocky Jonathan tree.

**GANO.** For all practical purposes, identical with Black Ben Davis and Reagan, a very handsome dark red apple, profitable AND ESPECIALLY WORTH CONSIDERATION WHERE STORAGE FACILITIES ARE CRUDE OR LIMITED.

**BLACK BEN DAVIS.** We keep the stock separate from Gano,——we have the genuine Black Ben Davis.

**WINTER BANANA.** Beautiful, creamy white, with rosy flush,——in fact the Winter Maiden's Blush. But tender,——we can hardly say for it that it has come up to the expectations of it's friends. Very fine though for home use.

**ROME BEAUTY.** Handsomest of all red apples, good to eat, one of the best cookers,——it's name was made long ago. Originated in Rome Township Ohio; it would be a task to compute the hundreds of thousands of dollars it has brought to growers around Proctorville and Huntingdon. We use this best Ohio strain.

**WINESAP.** The greatest of them all is Winesap. I like it, first of all because it is a Southern apple and because to our way of thinking the Cumberland and Blue Ridge mountain strains surpass in quality and color anything else that we have ever seen from any part of this country. More Winesaps are in fruiting and it has the widest area of adaptation of any apple on the list. Unless you are TOO far north it is an apple on which you can pin your faith. Our scions come from James Craig's famous Virginia Winesap orchard, where the fruit runs uniformly high in quality, size and color. For we believe such care as they exercise in the conduct of their orchard is a necessary detail to the preservation of the Winesap strain.

# APPLES

**WETZEL'S DELICIOUS.** Red. We propagate from the Wetzel strain of this famous apple. We like to grow it because there is a vigor and upstanding about the trees in the nursery row that is distinctive and lifts them well into the upper grades,—and they bring us more money,—the more big trees you get out of a block the more this block is worth to you. We have fine blocks, one and two year olds, for this season.

Whether it is as great an apple as it's introducers claim for it, we cannot say and opinions differ. It is very showy and is a BLUE RIBBONER at Exhibitions. One Ohio man says it is the "psychology of the name," and certainly the man who named it had a genius for apt nomenclature. The acid test of an apple is the state of it's flavor at the last, but in the Delicious, age DOES seem to wither it's sprightly essence.

**YORK IMPERIAL** (JOHNSON'S FINE WINTER). A York County, Pa. apple which has forged to the front with unusual rapidity. In Virginia, York is grown and exported for the fancy Albemarle trade, and known as Red Pippin in England. At our nursery this year the stand of Yorks is good and the growth uniform and flawless, scions are from the Craig orchard and also Ailes' show orchard on the Potomac. A merit of the York is it's early bearing and it's enormous crops, one man reporting 35 bushels of "fine fruit" from a 16-year old tree. The fruit is above medium, skin is yellow, almost covered with crimson, flesh tender, crisp and juicy; retains it's flavor, and keeps well, WITHOUT COLD STORAGE.

**WHITE WINTER PEARMAN.** Not EASY to grow in the orchard, but if you have never given it a test, I want you to do it. If you can fruit it profitably, you will always have a market for fruit——pale yellow, with bronze cheek, oily, aromatic——once known it's name is made in all fruit sections.

**FALL PIPPIN.** Prof. Keffer, of the State Agricultural School, says that of all apples for cooking, this is the very best.



# APPLES

**BALDWIN.** We grow this apple because our yearly increasing trade East demands Southern grown stock, and we must be able to furnish them varieties that make them money. It is a famous dull red apple and a strong grower. We have the Allis strain, paying a pretty penny for our scions.

**NORTHERN SPY.** Also a good York State apple.

**BEN DAVIS.** \*Much derided by some people, but we think it is a good apple in many respects.

**MAMMOTH BLACK TWIG.** A big, showy, red apple, "good property" South and West.

**STAYMAN'S WINESAP.** I want to tell you something about the Staymans. It is my business to grow this tree and possibly presumption for me to set up my opinion against that of successful fruiters and Dr. Staymans, it's originator, said, "The time will come when all will want it" and that time seems to have come, but I do not think it is as great an apple as it's friends claim for it, and time and again I have seen boxes of fruit come into local stores, labeled WINESAP and which when opened up proved to be Staymans. Now that is significant. Specimen fruit is well colored and quality is always good, it thrives on poor soils, when Winesap does not, but the average of the fruit is too big and it lacks color. There are good orchardists who have found it their best apple, over a fruiting period of several years, but in the back of my head, there remain a good many questions with regard to the Staymans. The strain we have is from the Craig orchard.

**N. W. GREENING.** Good at all points North.

**ARKANSAS BLACK.** Late bloomer and sure but scanty bearer. Good fruit. Sort of loafer on the job.

**ALBEMARLE PIPPIN (NEWTOWN).** The Albemarle Pippin orchards of Albemarle Co. Virginia, have been precious and profitable legacies, for generations. We buy our scions from Mr. Craig.

# APPLES

**YELLOW BELLEFLOWER.** Worth planting in every home fruit garden.

**SPITZENBURG.** "One of the richest apples grown and one of the most beautiful." Red.

**LOWRY.** We are growing this apple at the instance of Mr. Jas. Craig, who is its strongest advocate. Early bearing, easily tended in the orchard, the fruit is a bright, dark red, flavor sweet, slightly sub-acid. Mr. Craig sells it to a discriminating trade and gets about \$5.00 per box for it. We would advise you to try it.

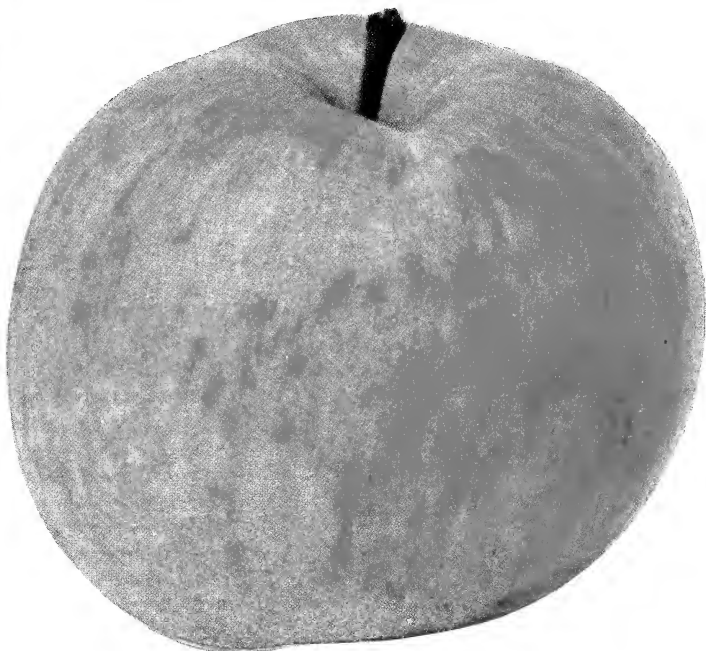
**KINNARD'S CHOICE.** Winesap blood, fine flavor, good color but not a keeper. However, it should be in every home orchard.

**R. I. GREENING.** An old Eastern kind, producing good fruit of large size, greenish yellow. Trees are very productive,—the average running as high as 40 bushels in good years and orchards 500 per acre. Our R. I. Greening trees this year are specially handsome.

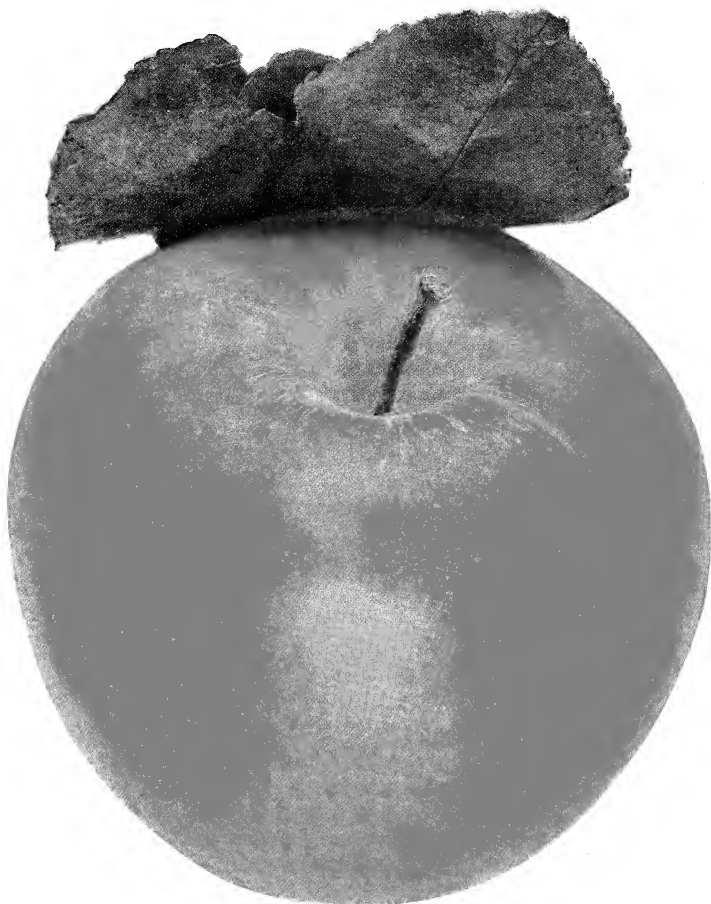
These are all the RED STAR varieties of apple, the kinds that are starred and double-starred across the continent for profit and quality. They have been grown by us under special cultural conditions, bred from bearing orchards of the best strains obtainable in this country, the scions coming from those sections in which each variety has attained its highest fruiting perfection.

OUR RED STAR APPLE TREES ARE IN A CLASS BY THEMSELVES. THEY ARE NOT TO BE COMPARED WITH THE CARELESSLY PROPAGATED, NEGLIGENTLY GROWN AND HANDLED APPLE OFFERED BY MANY NURSERIES. I PERSONALLY HAVE STOOD GUARD OVER THE GROWING OF THESE TREES AND KNOW THE LIFE HISTORY OF EVERY ONE THAT GOES OUT FROM MY PLACE.

14,000 RED STAR APPLE PLANTED IN RABUN COUNTY GA., IN SPRING, AND 15,000 IN FALL, 1912, MADE A STAND OF 95% AND MANY NOW LOADED WITH FRUIT.



LIVELAND RASPBERRY. Greatest of early apples.



JONATHAN



GORDON. This new peach solves the "early market" problem.



MOTLOW. Half-size. The best peach to prolong the Elberta season.

# PEARS

**EARLY HARVEST.** A luscious yellow pear.

**KOONCE.** Juicy, sweet and of good quality. Hardy and a sure cropper, best of early kinds.

**WILDER'S EARLY.** Not much for looks, but a dandy good one for eating, and also for profits.

**TYSON.** Fine summer, for dessert and market. Quality splendid.

**CLAPP'S FAVORITE.** Large fine-looking, pale yellow, bright cheek. Favorite, because hardy and rugged.

**BARTLETT.** Most profitable for canning and shipping. Money maker West, but blights in South. Rich yellow, with delightful musky flavor.

**FLEMISH BEAUTY.** Superb, pale yellow, hardy and a good cropper. Ought to be in all orchards.

**SECKEL.** Standard of excellence by which pears are judged. This is the sugar pear and merits its name.

**GARBER.** A splendid large pear, fair quality, good for canning and as a filler for Kieffer. Profitable.

**DUCHESS.** Often bears first year after transplanting, large greenish yellow, sure cropper, very profitable. You can pin your faith on it.

**ANJOU (BEURRE DE).** A delicious late fall pear, handsome and dependable,—it has an enviable reputation with the handlers of winter fruits and it is always profitable.

**KIEFFER.** "The pear for the millions east of the Rockies." At Winchester, it is an unfailing cropper and brings good money to orchardists. Housekeepers prefer it of all others for baking and canning, and if properly handled, can be carried to Christmas without storage.

# OUR RED STAR

Peach trees have made distinguished fruiting records in almost all states of the Union and are so famous and in such strong demand, it is perhaps not necessary for us to tell you that they are grown from Cumberland Mountain Naturals, the hardiest seedling stock in the world and bred from bearing trees. Our commercial leaders are all from North Georgia strains, where on those old "iron hills," the peach seems to attain it's most illustrious beauty, size and shipping quality.

YOU CANNOT BE TOO CAREFUL IN BUYING

PEACH TREES.

The different kinds of apple trees have distinctive marks, color of bark, foliage, habit of growth, and the tree can be identified by any trained observer. But beyond the difference between a yellow and a white peach tree, few kinds are capable of discrimination. I realize that you go it blind when you plant a peach orchard and how much trouble a mixed orchard gives and we have guarded and systematized the cutting of our buds and the work of propagation and digging and handling of our peach trees, until I believe we have reduced the CHANCE of errors or mixtures to the limit of human possibilities.

We have this year the largest stock of peach trees, in the history of our business, they are at this writing, the middle of August, stepping at a lively gait into the upper grades, both in year olds and June Buds.

Our assortment comprises the very choicest varieties for the home garden or orchard, and those that we have designated as COMMERCIALY PROFITABLE, have year in and year out stood the acid test of dry and wet seasons, congested markets, made a long profit for the growers and represent the survival of the fittest in peach.

NO FRUIT GIVES SO MUCH ENJOYMENT, OR IS SO QUICKLY PROFITABLE AS THE PEACH. OUR GOSPEL IS,

Plant Peach Trees and  
more Peach Trees.

# PEACH TREES

LISTED IN ORDER OF RIPENING

W. C.—WHITE CLING; W. F.—WHITE FREE.

Y. C.—YELLOW CLING; Y. F.—YELLOW FREE.

**MAYFLOWER.** w. c. The first real peach, bright red cheek, good quality, commercially profitable. First car Georgia Mayflowers, for 1915, netted one of our customers \$1100.

**SNEED.** w. c. Nice for home fruit garden. Early.

**ALEXANDER.** w. c. Another good home kind.

**RED BIRD CLING.** Synonym, EARLY WHEELER.

This is a grand peach, follows Mayflower in commercial succession; brilliant red; large as Elberta; rich and vinous, like the fall clings; and as one man said, "firm enough to ship to New York in a tow sack." Hence, has proved the most profitable of the early kinds. It should be extensively planted in every orchard which has an open market for early peaches. The Red Bird comes to perfection on this mountain near us,—we sent a basket of them to Fort Valley during the movement last summer, and it sold 28,000 Red Birds in a week.

On account of it's good quality, the Red Bird should also be planted in every home garden. It cooks delightfully, we have been having our little jokes about "fried Red Birds."

**TRIUMPH.** y. c. Commercially profitable in the West. A small peach, fair quality and enormously productive.

**GORDON.** w. f. First good freestone, ripens alongside Greensboro. It is a Georgia peach, hailed as the solution, (in connection with Red Bird), of their early market problems. Brought \$400 per acre this summer. Of the Carman type, good color, good shipping quality. Cannot furnish except for testing or in connection with other kinds. Also called Uneeda by some growers, but the name Gordon has precedence.



# PEACH TREES

**GREENSBORO.** w. c. This is of dandy good quality, ships profitably but calls for judgment, in growing and handling, as in many soils, it needs help in making it's color and should not be shipped until fully ripe.

**CARMAN.** w. f. This is a great peach, hardy in the bud, brilliant color, and a money maker. Our Carman come from our Cumberland Plateau orchard, and I have never seen any finer peaches, in point of color, size and shipping quality, than the Carmans we gathered this season.

**WADDELL.** w. f. Similar to Carman, but smaller, not such good color. At Ft. Valley Ga. some say it is better, but the consensus of opinion about decides that it is not quite so good a peach as Carman.

**ARP BEAUTY.** y. f. Hailed as the first good yellow freestone, profitable especially in Texas.

**QUEEN OF DIXIE.** y. f. Very much like Arp, differs somewhat in shape, but of about the same period of ripening. Preferred by the Georgia and Alabama orchardists to the Arp.

**CHAMPION.** w. f. Hardy, delicious flavor, but not well colored South.

**FITZGERALD.** y. f. Another good yellow peach.

**HILEY (EARLY BELLE).** w. f. To my way of thinking, if Elberta is Queen, this is the Princess Royal of the imperial family of peaches. Great bearer, fine flavor, glorious color, this is the best white peach we grow. It colors all over, before it begins to ripen, hence your Hileys, if properly grown with enough sun exposure, are always well-colored and attractive. It is a good keeper; in 1913, one of our customers sent us a crate of Hileys, picked about June 29th, which we kept in good order to July 10th. It should also be in every home orchard.

All from Top-Notch Strains.



# PEACH TREES

**REEVES' FAVORITE.** y. f. A first—class yellow peach.

**CRAWFORDS EARLY.** y. f. In the West, the best money maker.

**SLAPPY.** y. f. We used to think Slappy was too tender for long hauls, as this proved to be the case in the South, thereby bringing great disappointment to the good man who originated it, but from the high—lands of Tenn., and on North, the Slappy is coming to take first place, as a yellow market peach, before Elberta. In Penn., they say it is their very best peach, It is unexcelled for flavor and beauty, a rich yellow, with brilliant red cheek on sunny side, and if you have elevation, it is safe I think to plant for market,—safe to give a trial at any rate. Without a doubt, no home orchard is complete without a few Slappys.

**CAPT. EDE.** y. f. Of the Elberta type, but rated in Illinois as far better in quality. Ripening a few days ahead of Elberta, it has all the good points of the great leader and ought to be more largely planted.

**BELLE OF GA.** w. f. As valuable a white peach as Elberta is for the yellow type. Good color and flavor, fine shipper; with the discriminating markets East, it commands a better price than Elberta. In the orchard belt, you hear it said that the BELLE strain is running out, and we have seen some that were pretty sorry, but our BELLES from North Georgia have always produced the choicest fruit, and last year, we added to our stock a strain said to be the very finest that comes out of the South.

**CHINESE CLING.** w. c. Best cling ripening before Elberta.

**STUMP.** w. f. Another well known peach, popular.

**STEPHEN'S R. R.** A very delicious old—time white freestone.

## A Red Star on Every Label.

# PEACH TREES

**EARLY ELBERTA.** y. f. Ten days earlier, larger and better quality than Elberta, but not so good a shipper.

**ELBERTA.** (The Queen of the Market). y. f. We have been propagating our Elberta from a famous N. Georgia strain, which had always carried to market in better shape than any other peach from that section. But last year, we added to our Elberta stock buds cut from a tree twenty—five years ago from the MOTHER ELBERTA, so that our trees are therefore only once removed from the parent stock. When you go into South Ga., say Fort Valley, and see the automobiles parked around the station in the late afternoon, and remember that their owners had been for years land—poor with cotton exhausted plantations, and remember that these automobiles are but the index of a general prosperity, then you must realize what a good money maker the Elberta is and what a blessing it has always been to those who have grown it.

**MOTLOW.** y. f. This is a grand peach, of our own introduction, ripening one week after Elberta, large, with crimson cheek,—it fills a long—felt want.

**FOX.** w. f. A handsome late white peach.

**CRAWFORD'S L.** y. f. Fine for canning,—the peach Curtis uses for the Blue Ribbon brand.

**SMOCK.** y. f. Splendid, yellow; good shipper.

**HEATH CLING.** w. c. Housekeepers require some clingstones and the best of them is Heath.

**SALWAY.** y. f. Not good on lowlands, but fine on uplands. No peach has more sweetness; good shipper.

**HENRIETTA (LEVY LATE).** y. f. Apricot flavor.

**BILYEU'S LATE.** w. f. Fine, late; money maker.

**CUMBERLAND.** w. c. The Thanksgiving peach. Most delicious for eating and cooking; sweet, vinous.

# CHERRIES

You have heard of the woman who made \$19 from **ONE** cherry tree. It is hard to understand why more trees of this delicious fruit are not planted,—certainly if you are growing for market, you have never seen the time when the demand did not far outstrip the supply of good fruit.

## SOURS

**TERRY.** A very vigorous, healthy tree, fruit a brilliant red, growing darker as it ripens. Very dependable.

**DYEHOUSE.** A very fine large cherry, of good quality, a full week ahead of Early Richmond.

**EA. RICHMOND.** This is the famous old Virginia May cherry, red, sub—acid, very popular but not so good a cherry as the Dyehouse.

**MONTMORENCY.** Rich red, large, productive, best of sour cherries and deserves it's place at head of list.

**ROYAL DUKE.** A grand cherry, well named, favorite of the orchardists in Colorado for shipping and canning.

**ABESSA.** Similar to Royal Duke. We bought our buds in Colorado and expect great things of it.

**ENGLISH MORELLO.** Dark red, tart but good.

## SWEETS

**BLACK TARTARIAN.** A superb sweet cherry, large, tender and juicy. A famous old cherry.

**WINDSOR.** Liver—colored, firm, hardy, good.

**BING.** The great Oregon sweet cherry. described by Mr. Lewelling, it's originator, "dark brown or black, very fine;" a good shipping variety.

**NAPOLEON.** (Royal Ann) Pale yellow, sweet, bright cheek, an excellent shipper and a good canner. Ultimately it will outstrip the dark—colored sweets.

# PLUMS

We grow only those varieties of plums that have made good,—our list comprises the most easily grown and fruited, combined with productiveness and profit bringing.

**N**, means Native; **J**, Japanese; **D**, Domestica or European.

**RED JUNE, J.** A magnificent red plum ripening in June, free from rot, showy and attractive. A fine canner, does not drop,—through the Southern peach belt the plums are fruited and marketed along with the peaches, and the Red June is the most profitable on the list.

**ABUNDANCE, J.** The most widely popular of the purely Japanese type, bright red, flesh firm and sweet.

**BURBANK, J.** This is a very large plum, mottled red and yellow. At Winchester, it is very productive and dependable.

**WICKSON, J.** A handsome large oblong plum, bright carmine, with silver bloom, quality is excellent.

**SATSUMA, J.** Sometimes called the Blood plum,—large, purplish crimson, small pit,—it reaches it's highest state of perfection in the Grand Valley, Colo., from which section we bought buds for propagating.

**WILD GOOSE, N.** This is an old plum, large, bright red, very juicy—we grow from the Davis strain which produces the largest fruit of the Wild Goose type that we have ever seen.

**IMPERIAL GAGE, D.** Large, pale green, the standard high quality in plums. We one time thought the Gages did not do well in the South, but we find we are mistaken—there are numbers of trees in Franklin County, producing fruit that is unexcelled in size, color and quality.

**GERMAN PRUNE, D.** The best of the prune family, very large, dark blue, with heavy bloom,—excellent for dessert and preserving.

# PLUMS

**DAMSON, D.** Did you ever notice one of those old time Damson trees, loaded with it's immense crop of dark purple fruit, and every twig inhabited with insects? Added to the Damson's merit as a heavy cropper of fine fruit, it is very resistant to these insect attacks; altogether it is very nearly immune from insects or disease.

**SHROPSHIRE DAMSON, D.** This is the most profitable strain of the Damson in the South,—we get our buds from an orchard in North Georgia which has always brought checks in three figures to it's grower.

**GRAND DUKE, D.** We are growing this old plum this year for the first time in many seasons, but it is so fine and large and the fruit is bringing such good prices, we came to the conclusion we were behind the times and depriving our customers of a mighty good thing. Fruit is a dark purple and trees are strong growers.

# QUINCE

**MEECH.** This is not a quince of large size, but it is a heavy cropper, unfailing, and the fruit has a delightful fragrance,—an all around good one.

**ORANGE.** It's name describes it, in point of size and color,—it is valuable for cooking, marmalade and syrup, (the most delicate and delightful of all syrups.)

# MULBERRIES

Mulberries are hardy and productive. They commence bearing very early. Nothing is better for hogs and poultry than the berries, which in the Everbearing varieties begin to fall in June and continue three months. Farmers should plant them in their stock lots.

**DOWNING.** Blue—black, juicy, rich; tree ornamental as well as fruitful.

**HICKS.** Wonderfully prolific.

**NEW AMERICAN.** An attractive lawn tree. Fruit large.

# APRICOTS

The markets of the whole country cry yearly "Give us more apricots," and practically the entire output comes from just a few valleys on the Western Slope. Besides there is always a good local demand for the fruit,—the dried product comes high at the grocery store,—you can do it yourself, and secure just as satisfactory results.

**EARLY MAY.** Ripens early, good size, rich and juicy.

**SUPERB.** VERY prolific, hardy and of excellent quality. Successfully grown in all commercial peach sections.

**ROYAL.** Large, mottled yellow and dark brown, highly flavored and popular for drying and canning.

**MOORPARK.** This is the great Western COT, the kind they do up in paper and ship in boxes of 80 to 100 to the box,—it is a great money maker and we have a strain that will walk away with the ribbons at the county fairs.

## FIGS

At Winchester, figs need winter protection, which should be removed in April, but further South, it is needless for us to describe the way in which they flourish and bear. Fine for eating and for preserves.

**CELESTIAL.** White.

**BROWN TURKEY.** Brown, hardy and productive, reliable as a regular bearer.

**MAGNOLIA.** We have long been hearing of it from Texas and Louisiana, and last winter secured some cuttings. It is large, very sweet and makes delicious preserves; sold in large quantities to the Pullman people for their dining car service.

## JAPAN PERSIMMONS

We do not grow them here, springs too uncertain, but buy of a reliable Florida grower. Stock is handsome, well rooted.

# NUT TREES

**AMERICAN SWEET CHESTNUT.** We have good stock of this old fashioned tree, which besides it's value for it's nuts, makes one of the handsomest of shade trees and ought to be included in every collection for a lawn planting. 50c each.

**BLACK WALNUTS.** The old black walnut needs no description at our hands,—the nuts are a blessing to the family in winter and the tree is a “thing of beauty” through—out the season. We have an old walnut tree at one of our office windows, when the business of growing trees and selling them corrodes the heart and dulls the mind,—there is tonic in the upward glance that takes in it's cool lights and and shadows and makes us realize that if even a small proportion of the trees we grow and send out into the world give half the help that this old walnut tree has given to us for the past twenty years,—our work is not in vain. 50c each.

**ENGLISH WALNUTS.** Grown from selected seed. The English Walnut blooms so early with us that the late frosts get it too often. They make handsome shade. 50c each.

**JAPAN WALNUTS.** Grown from seed also, the Siebold resembles in size, shape and quality of the meats, the English Walnut. Hardy enough for this climate, bears early, quick grower. 50c each.

**SPANISH CHESTNUTS.** Paragon. The only strain we grow. Hardy; good quality nuts. \$1.00.

**PECAN SEEDLINGS.** From selected nuts. 50c.

**PECANS, BUDDED.** We list three varieties, They are of fine cracking quality, thin shelled and good size; the best, known to commerce.

2—3 ft. \$1.00 each

**STUART.** Large, tree strong, prolific.

**VAN DEMAN.** Larger, nut long, quality rich.

**SCHLEY.** Considered one of the best.

# GRAPES

The general utility fruit, grown on nearly all kinds of soils, rarely fails to make a crop, and as one authority states, the Grape, "by chemical analysis and practical test, excels all other fruits in richness and healthfulness of food content."

ONE YEAR      \$1.00 per 10;      \$10.00 per 100

TWO YEAR      \$1.50 per 10;      \$15.00 per 100

**CAMPBELL'S EARLY.**      Purple, resembles Concord, but much larger, earlier, and a remarkable keeper and shipper.      Bunch and berry very large. Price 15 cents each.

**MOORE'S EARLY.**      Similar to Concord also, but larger. The vine is healthy, and the fruit is handsome, well shouldered on the bunch,—there is a defined demand for this variety and you can't go amiss in planting it, either for home use or for market.

**LUTIE.** Red. This grape originated in Middle Tennessee, and while it is popular everywhere, its habitat is the South.

**BRIGHTON.**      Red. Delicious and sweet. Strong grower.

**DELAWARE.**      Red. Grape small but flavor is very fine. However, the Delaware requires high cultivation and rich soil to bring it to perfection.

**WORDON.**      Black. Tested and tried out. A dependable and valuable grape.      Perhaps an even better grape than Concord for family use.

**CONCORD.**      Black. The grape that has made the money, does well everywhere, is healthy, hardy and productive.      The best of them all, for all purposes.

**IVES SEEDLING.**      Black. A good Southern grape.

**NIAGARA.**      White. Bunch large, fruit rich and melting. It is a money maker and one authority says it is the greatest grape of all, and is the WHITE Concord.

**CATAWBA.**      Red. An old favorite. Henry Clay had Catawbas at his old Kentucky home,—he selected the finest bunches, sacked them and insisted upon cutting them himself, at the proper time.      It was a special proof of his high regard, when he sent a basket of Catawbas to a lady or gentleman.      And by the way, the Catawba makes the most delicious grape juice.



# SMALL FRUITS

**ASPARAGUS.** CONOVER'S COLOSSAL, \$1.00 per 10; \$5.00 per 100.

**BLACKBERRIES.** ELDORADO. The greatest of blackberries, never winter kills, never rusts.

WILSON'S EARLY. Best early berry. These two varieties have Early Harvest, Snyder Kittatinny beat a mile.  
\$2.00 per 100; \$15.00 per 1000

**CURRANTS.** LONDON MARKET. This is the best red currant.

FAY'S PROLIFIC. A very popular red currant.

LEE'S PROLIFIC. The leading black currant.

WHITE GRAPE. The finest of white currants.

\$1.00 per 10; \$5.00 per 100

**DEWBERRIES.** LUCRETIA. The best of them all.  
\$2.00 per 100; \$15.00 per 1000

**GOOSEBERRIES.** DOWNING. Yellowish green, good size, strong grower.

HOUGHTON. Enormously productive, berry of first rank.  
\$1.25 per 10; \$7.00 per 100

**RASPBERRIES.** CUTHBERT. Late, leading market. Red.

MILLER. Red, early, does not winter kill, reliable.

CUMBERLAND. Black. The "Business Black Cap."

GREGG. The best late black-cap. Fine.

ST. REGIS. Bright red, everbearing and wonderfully prolific.

50 cents per 10; \$2.00 per 100; \$15.00 per 1000

**RHUBARB.** Price, \$1.00 per 10; \$5.00 per 100

Splendid opportunities invite for those who use small fruits for intercropping in peach and apple orchards. They bring quick returns and the market is never supplied. These small bush fruits require a rich, loamy soil, prepared as for potatoes, with deep plowing, and manure spaded in about the roots. Pruning is essential to size, quality and yield of fruit. In the home garden, there is always room in the corners and borders for these delicious bush fruits, which impart variety to the table, at small expense.

# STRAWBERRIES

Nothing is more suitable for the home garden, no feature of the home—keeping is more delightful, than the strawberry bed, with it's luscious fresh fruits for the breakfast table, far surpassing in condition any berries that you can get from the market. A strawberry bed gives large returns of pleasure and profit, with a very small outlay of trouble and expense.

Our strawberry plants have good roots, strong crowns and are always freshly dug. They give satisfaction, as they are the offspring of well fed, sturdy plant—beds.

We set our strawberry plants 16 inches apart in the rows and rows four feet apart. This takes about 7000 plants to the acre. We recommend the matted row system for profit results. The hill system makes handsomer individual berries and is to be recommended for home gardens.

Varieties marked "S" are Staminate and are self—fertilizers. Varieties marked "P" are Pistillate and imperfect fertilizers and should have every third row set to some good staminate variety. Set early staminates with early pistillates and late with late and so on.

**MICHEL'S EARLY.** S. About the earliest of the good berries, plant robust, strong and healthy but rather small. A good fertilizer as it blooms early and late. An old variety, but wanted wherever strawberries are grown. Fruit is of medium size and good color.

**EXCELSIOR.** P. Early, fruit is of medium size, rather tart, it is broad wedge—shaped, tapering to an obtuse angle.

**SEN. DUNLAP.** S. Leading berry in the United States. Hardy, productive, splendid keeper, stands "rough and tumble" treatment; it is a heavy cropper of big, uniformly shaped fruit, of a rich, dark red. Fine for canning and for syrup. The Dunlap brings top prices and the demand is yearly on the increase. Suited to all sections.

Our berry plants promise fine crop this year. Receiving special care.

# STRAWBERRIES

**KLONDYKE.** S. For a long time, the most popular of our Southern berries. Fruit is of good size, dark red, shapely. It is so attractive and such a good shipper, it always brings top prices on the market. The blossom is perfect, but it does not fully fertilize itself and for best results, other good pollenizers should be planted every third or fourth row. The Klondyke is the best money-maker for the Southern berry grower.

**LADY THOMPSON.** S. This is a great Southern berry. The fruit is of medium size, quality is excellent, a good shipper and a market sort in established demand. It withstands well those dry periods we often get in the late spring and on that account, brings good returns every year.

**BUBACH.** P. This is an old-time favorite, which has not yielded place to any new-comers. The berry is very large and showy. Some other kinds are commercially more profitable, but the Bubach, if you have a nearby fancy trade market, is the best berry that we have. It is mid-season.

**AROMA.** S. The best of the late kinds, fruit very large, roundish, uniform, regular and of splendid quality. The demand for Aroma plants exceeds the supply each year, it is the general utility late berry and those who want it on a general purpose farm, should place their orders without delay.

**GANDY.** S. The latest of all strawberries, it yields enormous crops of smooth, bright red berries, which always bring top prices. It is a long distance shipper, crops are heaviest on rich bottom lands. Money-maker.

## FALL BEARING STRAWBERRIES

WE ARE ABLE TO ANNOUNCE A GOOD SUPPLY OF PLANTS OF THE FALL-BEARING STRAWBERRY FOR 1916. LAST SEASON, THEY WERE IN BEARING FROM MAY 15th TO THANKSGIVING, A GOOD CROP IN THE SPRING AND ONE EQUALLY AS GOOD IN OCTOBER. BERRIES MEDIUM SIZE, TENDER AND VERY DELICIOUS.

PRICE \$1.00 PER 10, \$5.00 PER 100

# SHADE TREES

"I christen thee Margaret Lewis and may you grow into the noblest tree on the Dixie Highway."

So spoke a wise mother, when the first spadeful of earth was thrown about the roots of a shade tree, planted in the name of her little daughter, along a great roadway.

A child has been taught one of the best lessons in life, when appreciation of beautiful trees has taken hold of its young heart. This would be a more livable land if all men could speak Sidney Lanier's prayer to the Trees,

"Teach me the terms of silence, preach me  
The passion of patience,—sift me,—impeach me."

**BIRCH—EUROPEAN WHITE.** A well-known tree, with graceful, airy foliage and silvery white bark; very desirable for the lawn, either as a single specimen or in contrast with other trees in a group.

**DOGWOOD.** Handsome trees of medium size, flowering when most other trees are still bare. Their big four-petaled white or red blossoms are carried in showy horizontal masses.

**NORWAY MAPLE.** A foreign variety, with large, broad leaves of a dark, rich green. Probably the best Maple in cultivation.

**SILVER-LEAVED MAPLE.** Of ambitious habit; of great value where a rapid-growing tree is desired; hardy and so easily transplanted.

**SUGAR (ROCK MAPLE).** A popular American tree, and for its stately form and fine foliage, justly ranked among the very best, both for lawn and avenue.

**BECHTEL'S FLOWERING CRAB.** The most beautiful of all good kinds of Flowering Crabs. At a distance this pretty medium-sized tree appears covered with dainty roses of a delicate pink color. Blooms when quite young. Fragrant.

**MAGNOLIA. GRANDIFLORA.** The Southland's pride. Large, snow-white blooms, with glaucous foliage, intensely fragrant. Difficult to transplant, usually, but success attends upon care and the result is magnificent.

Our shade trees are all nursery-grown, frequently transplanted; they are clean and straight, with good leaders.

ST. REGIS

Everbearing

Fruits from  
Spring to frost.



## SMALL FRUITS

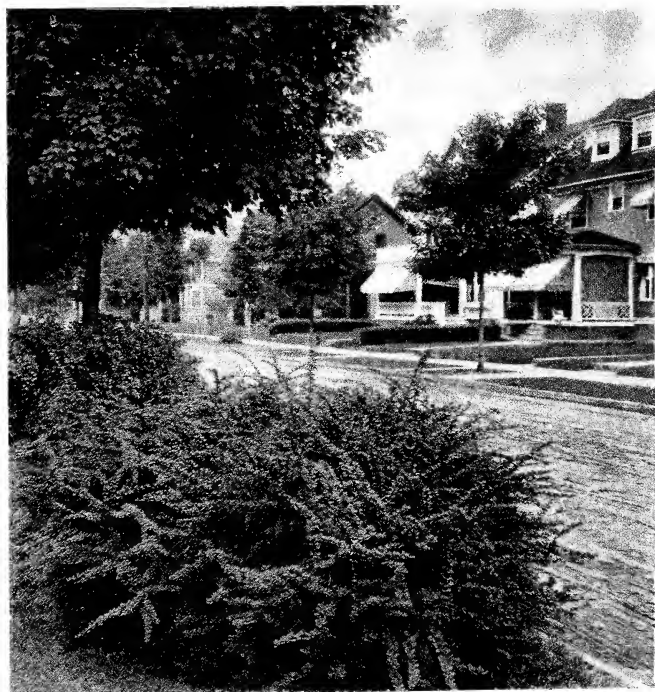
Will pay cost of maintenance  
of apple orchards until  
they come into  
bearing.







FORMAL HEDGE OF PRIVET



JAPAN BARBERRY. Very charming, untrimmed hedge.

# SHADE TREES

**AMERICAN ELM.** Easily distinguished by it's wide, arching top and pendulous branchlets. Next to the oak, this is the grandest and most picturesque of American trees. Dull yellow or brown in fall.

**MOUNTAIN ASH (EUROPEAN).** A very beautiful tree of medium size, with an erect stem, smooth bark and round head; covered during the fall and winter with scarlet berries. Universally admired.

**WHITE OAK.** Grandest of it's genus and of our American trees. A spreading, towering species, with rugged massive trunk and branches. The deeply lobed leaves change to a beautiful dark crimson in the fall.

**PIN OAK.** Almost pyramidal in habit, it grows faster and develops the family characteristics earlier than most Oaks, as may be seen from some fine avenues planted within the last score of years. It is orange—scarlet in fall.

**RED OAK.** A large tree, unusually large in leaf and quick in growth. The young shoots and leaf—stems are red, the foliage purplish crimson in autumn. One of the handsomest of the Oaks. A most beautiful, majestic object on the lawn.

**LOMBARDY POPLAR.** Of obelisk form, growing rapidly to extravagant heights. Forms striking lawn groups; is much used for tall screen hedges.

**CAROLINA POPLAR.** Unexcelled for quick growth and effect, it's rapid growth gives an air of luxuriance to places where other trees appear starved. Showy and cheery from the constant movement of it's glossy, silver—lined leaves, yet always casting a dense, cool shade.

**SWEET GUM.** Beautiful at all stages, useful in all sorts of planting, and with more distinct, admirable traits than perhaps any other. Varying from 60 to 80 feet in height, it has a narrowly ovate head, formed of short corky winged branches and masses of star—shaped, lustrous leaves that color to intense crimson in fall. Even in winter it's odd swinging seed—balls and corky winged branches make it very picturesque and interesting. The name is from it's fragrant sap and leaves. We have no finer tree for street and park planting or for specimens.

# EVERGREENS

EVERGREENS are used for screens; or for windbreaks or shelter—belts, which cool the house in summer and make it warm in winter, providing shelter for the fruit trees and garden, a playground for children, a sunny, outdoor resting—place for the invalid; or they may be used as specimens, planted in such place as to be brought into distinct and bold relief. Our evergreens transplant easily and live.

**AMERICAN ARBORVITAE.** This is one of the finest medium—sized evergreen trees; one of the best for screens. Used more than any other variety for ornamental hedging.

**COMPACTA.** One of the finest of the Arborvitaes. Grows upright, compact and very symmetrical; very hardy, retaining it's beautiful green color all winter.

**GOLDEN.** A beautiful variety of the Chinese, compact and globular in form; color a lively, yellowish green.

**PYRAMIDAL.** The most beautiful of all Arbor—vitaes, having dark green compact foliage and remarkably erect form; very hardy.

**ROSEDALE.** Very compact growth and forms a symmetrical, well—rounded head. Foliage is of a dark bluish green cast that makes it unique and distinctive in appearance. This is one of the most distinctive of it's class, and well adapted to growing in the South.

**SIBERIAN.** Grows slower and more compactly than the American, of which it is a variety; foliage thicker, more luxuriant and keeps it's color well in the winter; very hardy. One of the most desirable and useful conifers in this climate.

**BALSAM FIR (AMERICAN SILVER).** A very regular, symmetrical tree, assuming the conical form even when young; leaves dark green above, and silvery beneath.

**IRISH JUNIPER.** A distinct and beautiful variety of erect, dense, conical outline, resembling a pillar of green.

**AUSTRIAN (BLACK PINE).** A native of the mountains of Syria; a rapid growing species with long, stiff dark green foliage; hardy.

**SCOTCH PINE.** A dark, tall evergreen, with bluish foliage and rugged shoots,—hardy. Grows well even on poor soil.



# FLOWERING SHRUBS

It is the flowering shrub that gives color to your landscape picture,—nothing, for the outlay of a few dollars, adds so much to the charm and value of your home grounds, as a few of the serviceable shrubs we list below.

2—3 ft. 50 cents each      3—4 ft. 75 cents each

**ALTHEA.** Assorted colors, nice, smooth plants, makes beautiful hedges. (Special prices for hedges).

**CALYCANTHUS.** The old-fashioned sweet bud, of fragrant memory, makes a large, effective bush or tree.

**CRAPE MYRTLE.** In three colors, a shrub which begins at midsummer and blooms almost until frost,—very showy. Our colors are lovely.

**DEUTZIA.** Small, handsome shrubs, LEMONINII, white, and PRIDE of ROCHESTER, double pink.

**HYDRANGEA.** p. g. Flowers white, borne in large panicles, hardy and blooms until frost. Tree form, 2 to 3 feet, \$1.00 each.

**LILACS.** French, named varieties,—these lovely spring flowering shrubs should be freely used in every successful planting.

**SNOWBALLS.** Common and Japan, another very necessary spring flowering shrub,—bushes showy all the year, and foliage very attractive in the fall.

**SPIREAS.** Spring and summer flowering shrubs which head the list for beautiful bloom and foliage effects. REEVES, VAN HOUTTE, BRIDAL WREATH, white, BILLARDI and ANTHONY WATERER, pink.

**WEGELIA.** Rosea. Lovely, rose-colored flowers, desirable for borders,—for grouping or single plants.

CRAPE MYRTLE, ALTHEAS AND SPIREAS MAKE VERY HANDSOME FLOWERING HEDGES. WRITE FOR PRICES.

# VINES. CREEPERS.

**AMPELOPSIS.** The Japan or Boston Ivy, which clings to walls, forming a smooth sheet of green and drops it's leaves in the winter, is the best of this family, of which the well known VIRGINIA CREEPER is another member.

**CLEMATIS.** Jackmanii, (purple) Henryii, (white) are large—flowered and very attractive. Paniculata is the small—flowered white clematis.

**BIGNONIA.** Trumpet creeper, robust, an ideal vine to cover foundations and arbors. It's flowers are orange—yellow, trumpet—shaped and borne in clusters.

**WISTARIA.** Chinese purple and white. Beautiful climbers, rapid growth, producing long, pendulous clusters of pale purple or white flowers. It makes a magnificent show of bloom.

35¢ EACH

\$3.00 PER 10

## HEDGES OR LIVE FENCES

How much more attractive a hedge row of Arborvitae, Privet, or some of the strong roses, than stiff paling or iron fences; how much pleasure in keeping them shaped into a trim neatness!

**ARBORVITAE.** American and Siberian make easily managed evergreen hedges or wind—breaks.

**SPRUCE.** Norway, makes a rapid growth, forming in a few years, a dense, high hedge and shelter from the cold winds, for a flower or fruit garden.

**BARBERRY.** Thunbergii, (Dwarf) is a very attractive, small—leaved plant, which does not require trimming and which makes a handsome show of red berries, which persist well into the winter. Purple Barberry is an upright hedge, with reddish foliage all through the summer months.

THE ABOVE HEDGES ARE \$15.00 PER 100

**PRIVET.** California is best known and most widely popular privet, responds to trimming, makes a steady rapid growth and is almost an evergreen in the South.

**AMOR RIVER.** A very beautiful Southern member of the Privet family, withstands shearing, and may be clipped into artificial forms.

PRIVET HEDGE PLANTS \$5.00 PER 100

# “A bit of a farm of my Own”

So many of our sorrows have their roots in money troubles, the inability to make ends meet. The knowledge that the children coming up must tread this same winepress does not lessen the heartache.

I have a neighbor who has four small boys and three girls, bringing them up in town where the price of everything must be paid in dollars and cents. I often think how much better equipment he would give them for handling this problem of life, if he got him a bit of a farm and taught them how quickly and generously the soil responds, how many-sided it's benefits, how it reduces the high cost of living, how honorable it is to draw a deep breath over plowshare and spade and to master early in life the process whereby a living can be taken from the soil. And finally, from a spiritual standpoint to get them out of the crowded life of town, to a home where they can see the sun go down and take the day's measure in the quiet light of the stars. It is of all lives the most complete and free.

But to make the boys and girls love the farm home, at that restless period where things are judged by externals, MAKE THE HOME ATTRACTIVE TO THEM. No investment of a few dollars will add more to the charm of any place than that spent in what we call ORNAMENTALS, trees to give dignity and shade, flowering shrubs to give color through the spring and summer, vines about the porches and on the walls, and roses for their fragrance and beauty. It is a fact that our best customers, men who buy hundreds and sometimes thousands of trees each year, rarely spend any money with us to adorn their homes. From all standpoints it is mistake. Draw your plan to fit your environment, to suit your own home and plant by it, for.....

“IT ALL AMOUNTS TO THIS, THAT THE BEST PLANTING, LIKE THE BEST MUSIC AND THE BEST PAINTING, IS POSSIBLE ONLY WITH THE BEST AND TENDEREST FEELING, AND CLOSEST LIVING WITH NATURE. ONE'S PLACE GROWS TO BE A REFLECTION OF HIMSELF, CHANGING AS HE CHANGES, AND EXPRESSING HIS LIFE AND SYMPATHIES TO THE LAST.”

# ROSES

**CATHERINE MERMERT, BRIDESMAID, MAMAN COCHET** are the best of the pink roses, vigorous, free bloomers, buds large and perfect.

**MARECHAL NIEL** calls for some extra trouble by way of care and winter protection, but the perfect beauty of the bloom and foliage amply repay you,—there is no more lovely rose.

**MARIE VON HOUTTE** is an old favorite, which blooms abundantly throughout the whole season, and is especially beautiful in the late summer and fall, when the cool nights tip the buds and the inside of the petals deepen to a vivid blush. This is one of the most satisfactory roses for bedding and outdoor culture that we have known.

**K. A. VICK AND MRS. ROBERT PEARY** head the list of white roses in the perfection of their blooms, the exquisite fragrance of bud and full blown rose. **WHITE MAMAN COCHET** is perhaps a sturdier plant and more abundant bloomer.

**METEOR, MRS. CANT, PAUL NEYRON, HELEN GOULD**, the beauties of the red roses, hardy, free bloomers. No garden complete without them.

**RAMBLERS**, especially the **Crimson**, are very popular for the riotous profusion of spring bloom which they give. **DOROTHY PERKINS** is more satisfactory than the **Pink Rambler**.

**R. MARIE HENRIETTA.** Of all climbing roses, nothing equals in it's perfection of bloom, the old Southern favorite, **Reine Marie Henrietta**, a queenly and gorgeous red rose, it's season is spring, but in fall you may always find a few blooms, so lovely and so perfect that you feel "Here is my ideal of the perfect rose."

(These are all free bloomers, strong growers, good roses for South).

EVENTUALLY YOU WILL BUY OUR TREES  
WHY NOT THIS YEAR?

# ROSES

OWN ROOTS. FIELD GROWN.

The situation of the rose garden should be warm and sunny with the protection of a wind-break of some kind. It must not be in an exposed position. "The Rose must have shelter but it must not have shade. No boughs may darken, no drip may saturate the Rose." They abhor wet feet and the ideal soil is a good clay or loam.

Late autumn is the best time for planting roses.

Put out in the fall with the earth well packed about the roots and properly protected, they will come through the winter alright and make a good show of bloom the first season.

## BEDDING ROSES

BRIDESMAID-----pink  
CATHERINE MERMERT-----pink  
ETOILE DE LYON-----yellow  
GRUSS AN TEPLITZ-----red  
HELEN GOULD-----red  
KAISERIN AUGUSTA VICTORIA-----white  
LA FRANCE-----pink  
MAMAN COCHET-----pink  
MAD. F. KRUGER-----salmon  
MARIE VON HOUTTE-----pink  
METEOR-----red  
MRS. R. B. CANT-----red  
THE BRIDE-----white  
WHITE MAMAN COCHET

## HYBRID PERPETUALS

GEN. JACQUEMINOT-----red  
JUBILEE-----red  
KILLARNEY-----pink  
PAUL NEYRON-----pink

## CLIMBING ROSES

MARECHAL NIEL-----yellow  
MRS. ROBERT PEARY-----white  
REINE MARIE HENRIETTA-----red  
DOROTHY PERKINS-----pink  
RAMBLERS-----Crimson, Pink, White, Yellow

ROSES 35¢ each      \$2.50 per ten

# PRICES ON FRUIT TREES

## APPLE—ONE AND TWO YEAR

	10	100	1000
5 to 6 feet	\$2.50	\$17.50	\$125.00
4 to 5 feet	2.00	12.50	100.00
3 to 4 feet	1.50	10.00	75.00
2 to 3 feet	1.00	7.50	50.00

## PEACH—ONE YEAR AND JUNE BUDS

	10	100	1000
4 to 6 feet	\$2.50	\$15.00	
3, 1/2 to 5 feet	2.00	12.50	PRICES
3 to 4 feet	1.50	10.00	on
2 to 3 feet	1.00	7.50	appli-
18 to 24 inches		5.00	cation
12 to 18 inches		4.00	

## PEARS, PLUM, CHERRY, APRICOTS—ONE AND TWO YEAR

	10	100	1000
5 to 6 feet	\$3.50	\$25.00	PRICES
4 to 5 feet	2.50	20.00	on
3 to 4 feet	2.00	17.50	appli-
2 to 3 feet	1.50	12.50	cation

## QUINCE, MULBERRY, FIGS AND JAPAN PERSIMMONS

	Each	10	100
3 to 4 feet	35c	\$3.00	\$25.00
2 to 3 feet	25c	2.00	20.00
1 to 2 feet	20c	1.50	10.00

SHADE TREES      8 to 10 ft.      \$1.00 each

## STRAWBERRY PLANTS

50c per 100

\$2.50 per 1000

## PARCEL POST SPECIALS, POSTPAID

Apple and Peach	2 to 3 ft.	\$1.00 per 12
Pear, Plum, Cherry, Apricot		1.00 per 6

# Terms and Conditions



We pay the FREIGHT to Rocky Mountains on all cash orders, sold at list prices.

We pay EXPRESS to states adjacent to Tennessee on all cash orders, \$5.00 and up, sold at list prices.

We also discount 20 per cent on 1000 rates (except on one year apple) on all orders for Eastern, Southern, Middle States east of the Mississippi River; Missouri, Arkansas, Louisiana and Texas.

We PACK our stock to carry to destination in good shape, barring unreasonable delays on part of carriers, but all complaints to be entertained, must be made within five days from arrival of shipment.

WE GUARANTEE OUR TREES

TO BE TRUE TO NAME

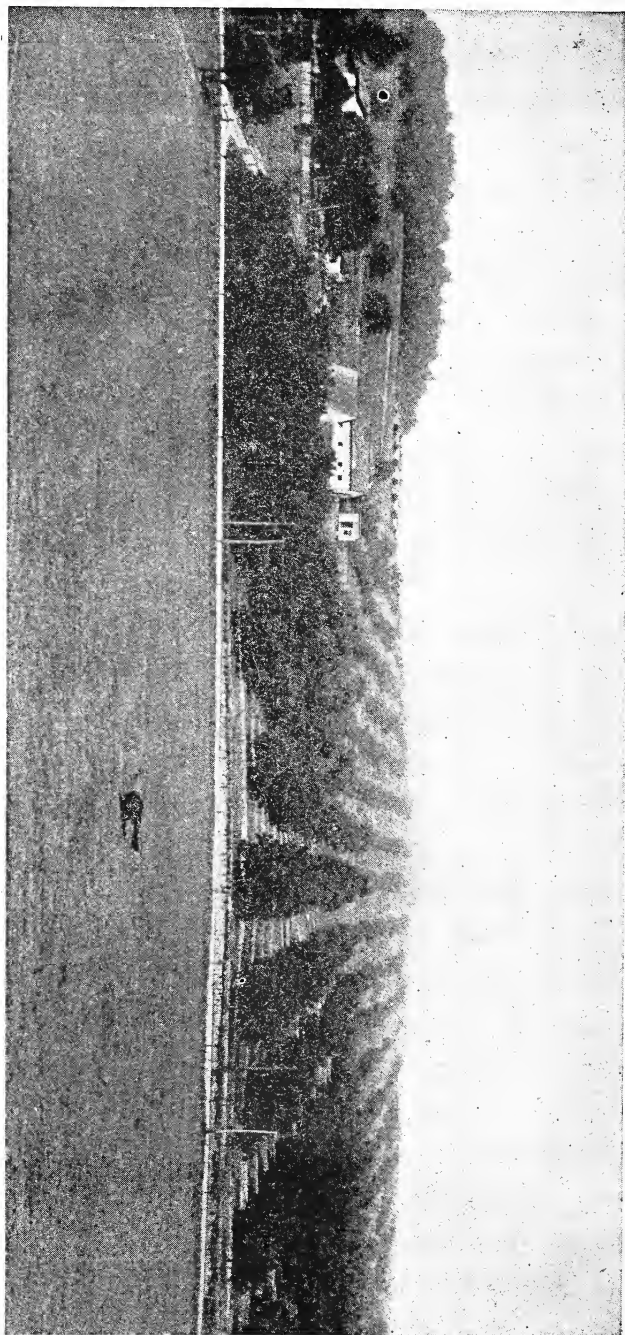
LET US HAVE YOUR ORDER



# The Imperial Fruit Farm

In The Shenandoah Valley

With a \$10,000.00 Apple Crop



THE CUMBERLAND NURSERIES

E. B. DRAKE, PROPRIETOR

WINCHESTER, TENNESSEE